



North American Horticultural Supply Association
100 N. 20th Street, 4th Floor • Philadelphia, PA 19103
Phone: (215) 564-3484 • Fax: (215) 564-2175

MANUFACTURER MEMBERSHIP APPLICATION

Company _____

Address _____ City _____ State _____ Zip _____

Key Contact _____ Title _____ Email _____

Web Address _____ Phone _____ Fax _____

Referred by: _____

MANUFACTURER MEMBERSHIP

ANNUAL DUES: \$875.00

Manufacturer membership is open to any corporation, partnership, or proprietorship engaged in the manufacturing and marketing of horticultural supplies commonly sold by full service hardgood distributors who sell to the commercial greenhouse and nursery markets. Upon meeting additional eligibility requirements established by the Board of Directors and payment of dues, a company will be enrolled as a Manufacturer Member of the Association. Please answer the following questions to verify eligibility:

- 1. Do you sell your products through one horticultural distributor on an exclusive basis for re-distribution?
 Yes No

If so, please list this distributor: _____

- 2. Do you sell your products through three or more distributors who are members of the North American Horticultural Supply Association or meet the North American Horticultural Supply Association Distributor Membership Eligibility Requirements?

Yes No

If so, please list these distributors:

- 3. Please list your product lines:

Form of Payment

Visa MasterCard AMEX

CC Number: _____ Exp Date: _____

The undersigned certifies that the company information supplied above is accurate. The applicant also understands that the annual membership dues are payable in advance, and must be submitted with this application for processing.

Signature: _____ Date: _____



MANUFACTURER MEMBERSHIP ELIGIBILITY REQUIREMENTS

Manufacturer membership is open to any corporation, partnership, or proprietorship engaged in the manufacturing and marketing of horticultural supplies commonly sold by NAHSA Distributor members, who meet one of the following requirements:

1. Sells these products to horticultural distributor on an exclusive basis for redistribution

OR

2. Sells these products through three or more distributors who are members of the North American Horticultural Supply Association, or who meet the NAHSA Distributor Membership Eligibility Requirements.

Manufacturing is defined as "fabrication or production or formulation or trademark ownership, as well as selling."

Independent manufacturers' representatives are not eligible for membership. A manufacturer may, at their discretion, select an independent manufacturers' representative as their key contact for NAHSA.

Any company meeting the above requirements will be accepted as a Manufacturer member upon payment of dues.

The NAHSA Board of Directors, from time to time, may require Manufacturer members to verify that they continue to meet NAHSA membership requirements.

NAHSA encourages its Manufacturer members to support NAHSA's mission of promoting the benefits of full-service distributors in their marketing efforts.